



**STATE OF WASHINGTON  
HEALTH CARE AUTHORITY**

626 8th Avenue, SE • P.O. Box 45502 • Olympia, Washington 98504-5502

July 29, 2020

**SUBJECT: Request for Proposals No. 2020HCA5 –**

**Announcement of Regional Determinations and Apparent Successful Bidders**

The Health Care Authority (HCA) has completed the final evaluation process for Request for Proposals 2020HCA5 for 2021 Integrated Managed Care (IMC) – Expanded Access (the RFP). This memo outlines regional determinations that HCA has made as well as the identities of Apparent Successful Bidders (ASBs) in certain regions.

HCA appreciates the time and effort that Bidders, regional leaders, county officials, and providers committed to this RFP, especially during the COVID-19 pandemic.

In accordance with the RFP, Sections 1.1.2 and 4.2, which state (respectively):

*(1.1.2) HCA reserves the right to not enter into any contract at all under this RFP. HCA is under no obligation under this RFP to enter into any contracts with any Bidders, even if a Bidder meets all the qualifications of any given RSA.*

*(4.2) HCA reserves the right to award the contract(s) to the Bidder(s) whose proposal is deemed to be in the best interest of HCA and the state of Washington.*

HCA has determined, due to regional size, the recent implementation to Integrated Managed Care (IMC), and the need to ensure stability in the IMC program before we make further changes, that it is not in the best interest of the 2020 IMC regions, which are Great Rivers, Salish, and Thurston-Mason, to add any additional MCOs. HCA has also determined, after significant feedback from stakeholders, that it is not in the best interest of the Spokane region or HCA's clients in that region to add any additional MCOs at this time. However, in accordance with Section 4.2.5 of the current Integrated Managed Care contract, HCA will retain the information obtained during this RFP and may utilize it if HCA determines the need to add MCOs to certain regions in the future.

Finally, the ASBs in other regions are as follows and will move on to the next steps as outlined in the RFP:

North Central:            CHPW

Pierce:                    CHPW

Southwest:                CCW

Please feel free to contact me at [hcaprocurments@hca.wa.gov](mailto:hcaprocurments@hca.wa.gov) if you have any questions or concerns.

Sincerely,

Angela Hanson  
RFP Coordinator

By email